

*Home Ownership Matters, LLC
offers Continuing Education Course*

Short Sale Training

Believe it or not, you can help a homeowner sell a house after foreclosure has begun by the lender. It's not too late!

This course provides HUD regulations, and market analysis and hardship package examples in the free course textbook, written by a foreclosure specialist. With the right knowledge and resources Lender's Loss Mitigation can agree to avoid foreclosure... and **SELL!!!**



Short Sale Training Course Objectives
The goal of this course is to give real estate practitioners enough basic information to:

- 1) Correctly determine what stage the client is in the process
- 2) Understand pricing strategy
- 3) Become familiar with the Loss Mitigation process
- 4) Learn how to challenge the appraisal
- 5) Determine the appropriate strategy

Registration Details

: See Calendar at

www.HomeOwnershipMatters.com or
log on to

[http://www.mollyguard.com/event/
23542416](http://www.mollyguard.com/event/23542416)

Tuition: \$59 Date: 03/08/06
1 p.m. until 5 p.m.

Credits: 4 hours elective

Class Location: Clarion Inn
2930 Waterfront parkway West
Indianapolis, Indiana

Course Instructor: Mildred Wilkins
Pre-registration required: Call
Jan Nutty at (317) 271-4844

Make sure to reserve your spot!
**Free short sale "clinic" from
11:30- 12:30 p.m. will allow time
for
specific questions about YOUR file

Have questions? Check out www.HomeOwnershipMatters.com or call Home Ownership Matters at
(317)507-5105 or toll-free (866)507-5105!