

Grand Junction, Colorado

to offer

Short Sale Training

Believe it or not, you can help a homeowner sell a house after foreclosure has begun by the lender. It's not too late!

This course provides HUD regulations, and market analysis and hardship package examples in the free course textbook, written by a foreclosure specialist. With the right knowledge and resources Lender's Loss Mitigation can agree to avoid foreclosure... and **SELL!!!**



Short Sale Training Course Objectives

The goal of this course is to give real estate practitioners enough basic information to:

- 1) Correctly determine what stage the client is in the process
- 2) Understand pricing strategy
- 3) Become familiar with the Loss Mitigation process
- 4) Learn how to challenge the appraisal
- 5) Determine the appropriate strategy

Registration Details

www.HomeOwnershipMatters.com or
log on to
<http://www.eventbrite.com/event/66887061>

Tuition: \$ 99.00

Date: 11/02/07

Time: 8 a.m. until 5 p.m.
Credits: 8 hours elective

Class Location: Grand Junction, CO
Instructor: Mildred Wilkins, former
Fannie Mae Broker-Specialist

Pre-registration required: Call
Rhonda Bever at (970) 241-3939
Make sure to reserve your spot!